

Lake & Company

REAL ESTATE • SINCE 1982

Hi, I'm Kevin Zelko. Your local real estate broker



Winter is here! Do you think we will see a repeat of last winter's wild weather? Grab your warm blankets, hot chocolate, apple cider and Seahawks gear. My family celebrated the Sounders MLS Cup Final together. That was so amazing.

I wanted to send you my latest newsletter so please find that on the back of this page. This time of year, buyers can find less competition shopping. You can also find more listings with sellers willing to accept more concessions and contingencies than when the market is super hot. Mortgage rates are still very low. It's a good time to buy.

If you have any real estate questions or needs, please reach out and we can meetup for coffee or tea. If you have a friend in need of an agent, I have a generous thank you gift for referrals.

One last piece I wanted to share is that for any BF Day family that buys or sells a home, I donate \$500 of my commission to BF Day in their name. I taught at BF Day and can't wait until my kids can attend the Family School and am happy to support our community.

Properties Recently Sold in the Area:

\$720,000 - 3641 Phinney Ave N, 2 bed/2/5 bath, 1310 sqft

\$1,256,000 - 4230 Greenwood Ave N, 4 bed/2.75 bath, 2980 sqft

\$975,000 - 7632 Winona Ave N, 3 bed/3 bath, 2340 sqft

\$540,000 - 1121 NW 56th St, Unit B, 2 bed/1.75 bath, 848 sqft

Upcoming Events:

Nov 29th - Jan 5th
WildLights at Woodland Park Zoo - my kiddo loved this last year!

Dec 7th & 8th:
Winter Festival & Crafts Fair @ Phinney Center

Dec 14th:
Seattle SantaCon! A massive gathering of Santa's for a good cause.

Winter Beer Suggestions:

IPA:
Reubens Brews - Moreish IPA

Dark:
Fremont Brewing - Bourbon Barrel Aged Dark Star with Maple Chocolate and Vanilla

Sour:
Ravenna Brewing - Shipwreck Guava Gose

Kevin Zelko - zelko@lakere.com - 206.214.8442